

David Killick – Programme Manager / Project Manager. DVA security cleared

**SUMMARY OF RECENT POSITIONS**

| <b>Dates</b>           | <b>Position</b>                | <b>Company</b>   | <b>Responsibilities</b>  |
|------------------------|--------------------------------|--|--|
| June 2007 to Jun 2008  | Project Manager                | ATOS Origin   Ministry of Justice Insource Programme<br>DVA   SC cleared | Managing the Infrastructure Assurance and the Home Office staff Migration Projects.  |
| Jan 2007 to June 2007  | Project Manager                | ATOS Origin   Dept Culture Media & Sport; DVA SC<br>£1.3M                | Recovery project - Data Centre build and Office relocation   |
| Oct 2006               | Project Bid Consultant         | Adam Continuity  | Consultancy assignment developing Business Case for prospective 1500m <sup>2</sup> Data Centre build.  |
| Dec 2005 to Aug 2006   | Programme Manager              | Dell   Oil industry<br>Global Infrastructure<br>£6.15M                   | Managing the definition, Proof of Concept and UAT, for a global Infrastructure Refresh incorporating new Data Centre, Storage, Support, Active Directory and Desktop capability.   |
| Oct 2005 to Mar 2006   | Senior Project Manager         | Dell   Anite plc; Home Office; DVA SC<br>£1.85M                          | Managing the design, PoC, Implementation and UAT of SAN storage for a Home Office project.   |
| Aug 2005 to Jan 2006   | Senior Project Manager         | Dell   Thales plc<br>Manufacturing, DVA SC                               | Establishing and managing a recovery programme for a Secure Data Centre relocation, utilising Virtual technologies.  |
| July 2005 to Dec 2005  | Senior Project Manager         | Dell UK; Public Sector; DVA SC   | Managing pre-sales Project Services Business Case preparation for 8 Bids including 3 Financial Infrastructure refresh and a High Perf Comp Cluster (Gov). Managing a portfolio of 5 Infrastructure projects and a data centre refurbishment. |
| Apr 2005 to Oct 2005   | Senior Project Manager         | Dell   Anite plc; Home Office; DVA SC<br>£1.65M                          | Managing 1 <sup>st</sup> Phase of Dell's largest SAN Storage implementation for the Home Office.   |
| Nov 2004 to April 2005 | Programme Manager              | Dell   BPB plc £3.8M   | Defining and Managing the delivery of an EMEA Infrastructure refresh including 2 Data Centre refurbishments and a European WAN.  |
| Apr 2004 to Nov 2004   | Senior Project Mgr             | Lloyds TSB plc<br>£1.4M; 1000 man days                                   | Managing a portfolio of 5 Mid-range Infrastructure projects.   |
| Dec 2003 to Apr 2004   | Interim Manager                | Brooklands Executive Ltd   | Defining the ICT Strategy to deliver e-Government for local government. Recommending change to the District Council ICT organisation   |
| July 2003 to Nov 2003  | Project Manager                | CM Project Management Ltd  | Pre-sales Consultancy work preparing Business Case for a potential Dubai Private Bank relocation   |
| Feb 2002 to Apr 2003   | UK Programme Manager           | AXA Technical Services Europe (Paris)<br>£5.7M; 2800 man days            | Management of European Mainframe Consolidation Project. Manage the out-source of UK data centre computing and related operational processes to the European Data Centre Host partners  |
| Sept 2001 to Jan 2002  | Senior Project Manager         | AXA Shared Services Ltd<br>£3.2M; 950 man days                           | Management of the Upgrade and In-source of the AXA Equity & Law mainframe computer including the redevelopment of the OS aligned software.   |
| June 2001 to Sept 2001 | Senior Project Manager         | AXA Shared Services Ltd<br>£3.6M; 1350 man days                          | Management of the In-source of the AXA-PPP mainframe computer and operational systems. Management of the key work-streams – Mainframe, Networks, Processes, Logistics  |
| Mar 2001 to May 2001   | Senior Project Manager         | AXA Shared Services Ltd<br>£2.4M; 850 man days                           | Management of the In-source of the AXA Life mainframe computer and operational systems. Project Management of the key work streams – Mainframe, Networks, Processes, Logistics   |
| May 2000 to Mar 2001   | Programme Coordination Manager | AXA Shared Services Ltd<br>£11M; 3500+ man days                          | Coordination of the Infrastructure Integration Programme reporting to the Programme Manager. Delivering the infrastructures for the (new) Shared Services Organisation of AXA UK   |

## PERSONAL DETAILS

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**E-mail:** [david.killick@dsk-consultancy.co.uk](mailto:david.killick@dsk-consultancy.co.uk)  
**Civil Status:** British, married  
**Driving Licence:** Full  
**Security Clearance:** DVA SC to 09/2015

## KEY ACHIEVEMENTS

Significant role winning and then managing large infrastructure deployments for Dell, delivering to Government, Public and Private Sector clients by closely managing partners in controlled project environments.

Successfully realigning the BPB plc Infrastructure Refresh Programme to deliver the principal objectives and meet the strategic requirements of the company's organisational changes.

Responsible for the successful relocation of the AXA Data Centre from UK to a Hosting Partner in Cologne. Delivered on time, within cost and to quality as part of a major overall change project costing £5.7m.

Implemented a key £5.3m initiative involving the consolidation of four separate UK mainframes supporting the UK Call Centres into a single data centre. Highly commended for the management of this and other parallel projects.

Responsible for the repositioning of two in source projects delivering on time and to expectations. Successfully managed multiple third parties through differing configuration and change processes.

Significant role in the successful turnaround of a 12 project programme involving the creation of an entire new technology organisation for AXA Group Call Centres in the UK. Implemented Prince 2 including a structured Risk and Issue Management process for the programme.

Successfully managed and delivered the quality assurance, procurement and financial management of the BBC Y2K Infrastructure programme which was delivered without a failure.

## KEY SKILLS

- Accredited Prince 2 Project Manager & MSP Programme Manager
- Proven experience of delivering solutions within budget and time scales, across a wide variety of projects, including multiple site and multiple country
- Experience of managing engineering logistics into European and Global projects
- Business focused with strong delivery and benefit realisation approach ensuring Stakeholder satisfaction and personal goal achievement
- Excellent Customer facing skills and experienced at working in partnership with major consulting organisations, notably, OSI & Coopers (Electricity Pool), PA Consulting (BBC), Accenture (AXA)
- Innovative solution provider, adaptable and pragmatic
- Good leadership and people management skills, including strong matrix management
- Excellent attention to detail especially in the area of initial requirements gathering and managing changes from the original specification
- Proven record in managing third party suppliers, including BT, IBM, Storage Tek, CGE&Y, SEMA, Xansa, CNT, Unisys, Getronics, Capito, Esteem, Systems Group Int, MicroTeam, RedHat
- Considerable experience within Utilities, Oil, Government, Retail, Insurance and Financial Services

**DETAILS OF RECENT POSITIONS**

|                                |  |
|--------------------------------|--|
| <b>Oct 2007 – to Date</b>      | <b>ATOS Origin – Ministry of Justice</b><br><b>Reporting to: Programme Dir</b>   |
| <b>Scope:</b>                  | Management of migration of ~2500 Home Office staff into the MoJ Infrastructure. Developing the Business Case and Project Definition; Management of the project through Initiation and Deployment Phases; managing Risks and Issues. Management of 3 <sup>rd</sup> party & incumbent suppliers. Developing P&L to add value to Atos Origin.   |
| <b>Achievements:</b>           | Established Project Governance; Agreed Communication Plan; initiated Prince 2 methods and mentored project team in use and Product Based Planning. Managed delivery of WAN and LAN; developed PID, Product Set, PBS and Product Flow for the User Migration. Delivered tested back-office infrastructure into production. Managed third parties delivering deployment.   |
| <b>June 2007 – to Oct 2007</b> | <b>ATOS Origin – Ministry of Justice</b><br><b>Reporting to: Programme Dir</b>   |
| <b>Scope:</b>                  | Management of the Programme Transition Readiness Assurance. Review of the Project Definition, Risks and Issues, Business Case and work in progress. Realigning the project to the required scope and the agreed management methodology.  |
| <b>Achievements:</b>           | Identified project management deficiencies and realigned the project to meet the strategic and tactical objectives. Re-established correct project controls and re-aligned the team to focus on the core products. Mentored the transition project leaders in appropriate assurance and quality delivery. Re-set and managing client expectations for Infrastructure Service Readiness.<br><br>Guiding the RFC Response Bid Management in project management requirements. |
| <b>Jan 2007 – to June 2007</b> | <b>ATOS Origin – Department of Culture Media and Sport</b><br><b>Reporting to: Alan Towell, Programme Dir</b>  |
| <b>Scope:</b>                  | Management of the Office relocations, Implementation of the new Data Centre. Review of the Project Definition, Risk and Issues, Business Case.   |
| <b>Achievements:</b>           | Delivered a Due Diligence and Lessons Learned identifying missing and erroneous products; Identified and implemented realignment required to recover the project to a formal control method; Modified the project plan within the boundaries of the business constraints. Completed all Office relocations on schedule. Delivered the Data Centre into Operational control without impact to the Business.   |
| <b>Oct 2006- Nov 2006</b>      | <b>Adam Continuity</b><br><b>Reporting to: Oscar O'Connor, Programme Dir;</b>  |
| <b>Scope:</b>                  | Requirements Analysis, Outline building specification, Outline Business Case cost and benefit.   |
| <b>Achievements:</b>           | Costed Business Case for Bid Proposal.   |
| <b>Nov 2005 to Aug 2006</b>    | <b>Dell Programme Manager – Oil Industry;</b><br><b>Reporting to: Oscar O'Connor, Programme Dir;</b><br><b>Head of Project Services Dell UK</b>  |
| <b>Scope:</b>                  | Management of the Dell   Getronics consortium delivering a Common Operating Environment (£6+M) for 3000 user global desktop refresh;   |

Commercial arrangements; Change Management; P&L management; Project Management.

Requirements Analysis; Design, Build and Test preferred solution; Handover to Deployment Manager.

**Achievements:**

Completion of Due Diligence, Requirements Analysis and initial delivery plan; Reviewed Programme Brief and created Terms of Reference for defining a Project with Product Flow and Work Breakdown.

Defined 9 sub-projects and led Partner Solution Architect and Design teams through the vision to transition the client from W2K to XP with AD, RAS and DR across a global estate; delivered PID for the Design, Build and Test project and escalated to achieve client sign-off. Delivered the Design Blueprint and escalated to achieve client approval and sign-off. Defined and sub-contracted global client Training programme.

Created Project Control procedures and documentation to monitor and manage Changes; Managed the partner delivery through a formal QA mechanism raising and managing Issues as appropriate.

**Apr to Dec 2005**

**Dell Senior Project Manager – 10 SAN deployment; Anite plc  
Reporting to: Oscar O'Connor, Programme Dir;  
Head of Project Services Dell UK**

**Scope:**

Rescue Project to recover customer confidence following initial Proof of Concept project failures. Full root cause analysis. Rectify technical issues that prevented completion of project deliverables; Identify and correct P&L issues; Recover customer confidence in product and service capability.

Management of the Dell and Partner resources; Change Management; P&L management; Project Management standards.

**Achievements:**

Reviewed Project Brief, created PID and escalated for client approvals; Introduced standard enterprise Change process and raised appropriate Change Notes to rectify financial and delivery issues;

Reviewed work in progress with partners and identified variances, arranging modifications to work orders to address. Completed outstanding works and escalated to achieve client sign-off. Satisfied the client in regard to the delivery and professional service capability and achieved additional sales order ~£4M for Phase 2 & 3.

Successfully managed the re-design for the remaining phases. Modified delivery processes for subsequent phases to prevent recurrence of initial issues; Delivered Phase 2 & 3 involving the scoping and implementation of 8 linked SAN (Storage Array Network) serving 54 gateway servers and 10 DB servers hosting Oracle 10g under Redhat Linux. Implemented Oracle Dataguard providing resilience to identical array in remote data centre.

**Aug 2005 to Jan 2006**

**Dell Senior Project Manager – Data Centre Relocation; Thales plc  
Reporting to: Programme Dir, Thales plc**

**Scope:**

Management of the Dell | SI | Unisys partnership recovering a failed customer project delivering a Secure Data Center relocation; Change Management; P&L management; Project Management.

Full involvement in contract commercials;

Day to day relationship with Dell (1) and partner (2) sub-project managers

- Achievements:** Successfully introduced Virtualisation as preferred method to de-risk the remaining moves and maintain client's contractual relocation date. Re-planned project around virtual servers; provided advice and guidance regarding new data centre fitout, cabling and environmental.
- Successfully relocated all servers without incident, including 40 aged >25 years, and achieved customer sign-off for contract and all Changes.
- Apr to Dec 2005** **Dell Senior Project Manager – Dell Enterprise Deployment; Reporting to: Martin Harris, Programme Dir;**
- Scope:** Portfolio management of 5 Enterprise Infrastructure refresh projects for Public sector clients;
- Project Service Bid manager for 8 bids including 3 Financial Institute **data centre relocations**, a Government High Performance Computer Cluster (HPCC) of 7200 nodes, 4 public sector enterprise deployments.
- Achievements:** Successfully delivered 5 Enterprise SAN deployments through partner management achieving customer sign-offs and account closure.
- Successful bids on 4 public sector enterprise deployments;
- Successful presentation to secure **global data Centre Consolidation** project for major Blue Chip company (53 data centres to be reduced to 9).
- July to Dec 2005** **Dell Programme Manager – Infrastructure Programme, BPB plc Reporting to: Rudi Van Mulders, Technology Director**
- Scope:** (Recovery) Programme Management of a Programme delivering the Infrastructure to support a 9 country ERP Programme roll out.
- Introduce project management standards and controls to enable senior management to accurately assess progress and status
- Achievements:** Successfully introduced Prince 2 Product Planning techniques to aid Project Managers in defining the projects; Introduced Work breakdown and Product Flows as mechanism for validating project deliverables and identifying intra-project dependencies;
- Introduced standardised factual project reporting to remove chaff from weekly reports and enabled senior management involvement in project decision process where appropriate, saving continual need for management reviews; introduced Risk, Issue and Dependency management through group face to face review.
- Delivered a refurbished UK Data Centre; Delivered a new EMEA Data Centre; Delivered the Data Centre Support Organisation and Processes for EMEA; Delivered a new WAN across France, Spain and Italy;** Defined the Desktop sub-project; Contributed as member of the overall BPB IS Pegasus Programme Management Team.
- Apr to Nov 2004** **Portfolio Manager; Infrastructure projects Reporting to: Shane Parry, Mid range Manager**
- Scope:** Handover from predecessor; Definition and Portfolio Management of mid-range infrastructure projects (AS400 to iSeries migrations); ITIL and Gateway standards; Requirement analysis; Change Management; Disaster Recovery; UAT; Handover to Operations and successor.

**Achievements:** Successfully managed the migration and transformation of Business Services to the iSeries platform for one critical financial project, delivering new DR capability and achieved sign-off through the Gateway process and Business sign-off following UAT; Mentored a junior project manager through migration of second project to UAT.

Successfully managed the analysis, definition and design of two projects, creating appropriate Business cases and escalating for management sign-off.

**Dec 2003 to Mar 2004**

**Interim IS/IT Strategy Manager**  
**Reporting to: Tim Blackstone, Brooklands Executive**

**Scope:** IS/IT Operations; IS/IT Resource usage; IS/IT Strategy; e-Government

**Achievements:** In consultation with business managers developed a Strategy for the implementation of ICT and the agreed e-Government policy, recommended and implemented changes to the ICT Section, its role and responsibilities to enable the improved implementation of the ICT Strategy. Formulated a plan to enable the delivery of the ICT Strategy by Dec 2005, within the guidelines set out by Central Government and the resources available.

Provided advice and guidance to the Strategic Support Unit relating to governance of the ICT.

**Feb 2002 to Apr 2003**

**Programme Manager AXA UK Mainframe Relocation**  
**Reporting to: Rod Wilson, AXA Tech Programme Director**

**Scope:** The migration of all UK mainframe processing to the European data centre without significant impact to the business (24 x 365), by the end of Quarter 1 2003.

2 zSeries IBM mainframes, 2 IBM Shark Enterprise disc systems, 3 Storage Tek Tape silos, Operating company processes, Software rationalisation, Host partner readiness, Communications, Network telecoms, Operating Company UAT.

Business Case (£5.7M, 2800 man days); P&L; Management reporting.

**Achievements:** Programme delivered £6.25M annual Benefit, improved on Business Case by 9.6%. Outsourcing achieved without suffering unplanned loss of operational capability estimated at £240k per hour.

Delivered an approved strategy and Technical Design based on minimal risk and maximising leverage on existing hardware suppliers; managed the internal organisations and external suppliers to deliver configuration changes within the timescale required. Managed the Host partner facility preparation and delivered UAT by the Operating Company resources.

Delivered two new IBM zSeries processors, 2 IBM disc sub-systems complete with migrated and fully synchronised data, two Tape silos and associated infrastructure synchronised to a rationalised tape library. Managed the rationalisation of the UK mainframe network and built a new WAN connection to Cologne. Achieved successful Audit of all plans, technical changes and network modifications through IBM

Project Services. Successfully Handed over to German Operations team and achieved sign-off three weeks ahead of schedule.

Successfully rationalised the Operating software to an agreed single-set for all operating companies (4 UK + 3 German).

Managed the cultural and business difference of three teams (UK, German, French) to ensure maximum efficiency and minimal disruption due to personal or political (European Working Directive) issues arising.

Mar 2001 to Jan 2002

**Project Manager AXA UK Mainframe Consolidation**  
**Reporting to: Rod Wilson, AXA Tech Programme Director**

**Scope:**

The UK mainframe operations of AXA Operating companies, AXA Life (£2.4M, 850 man days), AXA Equity & Law (£3.2M, 950 Man days) and AXA PPP Healthcare (£3.6M, 1350 man days). Insource operations from external host organisations – SEMA and CAPGemini.

G Series IBM mainframes and operational procedures, batch and online processing; Off line Print processing. Hitachi, EMC and IBM disc systems, Storage Tec Tape Libraries.

Business Cases (£9.2M, 3150 man days); P&L; Management reporting; relocation Logistics.

**Achievements:**

Delivered a strategy for each move minimising the risk and maximising the use of supplier resources and swing kit. Achieved significant modifications to the operating company network structure to facilitate improved mainframe communication before and after the move.

Programme delivered £5.85M annual Benefit in line with Business Case. Successfully managed each mainframe move without unplanned loss of operational capability.

Successfully managed internal resources to deliver to end of project even though project resulted in known personnel reductions. Successfully managed and then exceeded Operating company Senior Management expectations.

Successfully managed the logistics to avoid any unplanned events.

## SUMMARY OF EDUCATION AND CONTINUING PROFESSIONAL DEVELOPMENT

Mar 2008

**Managing Successful Programmes Conversion to new OCG format. MSPR/5361**

April 2005

**Managing Successful Programmes MSPR/5361**

May 2004

BEN (Business Engine Network) for PM's

Sept 2003

**Prince2 Practitioner Accreditation. Reg No. P2R/043252**

May 1999

Business Objects Course (Explorer/Reporter)

July 1998

Dynamic System Design Method

June 1996

Managing the Testing Process

Aug 1994

Introduction to Prince - Duhig Berry

June 1994

Principles of Object Oriented Software Engineering

June 1994

Uniface coding in GUI environment

May 1994

Sequel database design (Sybase)

May 1994

Understanding Client Server Computing

Sept 1990

Advanced Microsoft Project

Aug 1988

Prompt methodology

Oct 1985

SSADM

1981 May - Dec

Control Data Institute, System Analysis and Design

1976 - 1977

Open University BA Year 1. Maths and Technology Foundation Course.

1961- 1967

Plymouth College, Plymouth 6 O-Levels: Maths, Additional Maths, English, Physics, Chemistry, Geography